



Customer Spotlight: Chemical



ATL helps Coastal Chemical meet the changing needs of the laboratory and market.

With Sample Master® LIMS, the lab has gained greater efficiency and been able to cut down on paperwork.

Company Profile

Coastal Chemical Co., headquartered in Abbeville, Louisiana since 1958, delivers a broad suite of chemical products and services to the energy industry. Coastal Chemical is a member of the Brenntag AG group of companies and has sales offices nationwide. From drilling, production, field processing, and refining, they deliver quality products and services to customers. Coastal Chemical's slogan is "A Distributor with a Difference" since they not only sell products but provide the application technology for customers, too. Their business strategy is to supply the highest quality products to customers in a timely manner by adhering to strict conformance requirements with a committed team of people doing their jobs right the first time, every time.

Their Challenge

The analytical department at Coastal Chemical offers extensive internal QC testing for the chemicals that they produce and market. QC testing is performed constantly in order to sustain the high quality level in the chemicals they produce, and also to conform to all required regulations and standards. Coastal Chemical required a Laboratory Information Management System (LIMS) that was compatible with a Windows operating system environment, powerful, efficient, user friendly, easily customizable for the purposes of sample tracking and reporting, and with email capability. They also sought a LIMS that could be rapidly implemented, as well as grow along with their needs.

Our Solution

Sample Master® LIMS was chosen because it met all of these requirements and more, including accelerated implementation time, affording Coastal Chemical the opportunity to leverage a powerful LIMS package while being able to meet the changing needs of the laboratory and market. A great deal of efficiency has been realized by Coastal Chemical as a result of implementing Sample Master, and even greater efficiency is expected in the future. The ability to log in a sample quickly, track its progress and location throughout the laboratory, plus the software's QC, invoicing, and reporting capabilities, has given Coastal Chemical the opportunity to spend more time on testing rather than on manually managing paperwork. The ability to quickly create and email reports also has provided a strategic business advantage. Coastal Chemical has realized cost savings since work previously outsourced can now be done internally, with rapid dissemination of results.

Accelerated Technology Laboratories (ATL), headquartered in West End, NC, provides laboratory automation solutions to a variety of industries from analytical, environmental, food & beverage, water and wastewater, chemical, government, public health, clinical testing and manufacturing. ATL's LIMS products are installed in over 575 laboratories around the world and supported by a steadfast commitment to excellence in product quality, support and training. ATL is one of the few LIMS providers that is ISO 9001:2015 certified. For additional information, visit: www.atlab.com.



Coastal Chemical Co., LLC
Lafayette, Louisiana
coastalchem.com



Sample Master® LIMS has provided the laboratory with an efficient method of tracking, assigning and producing reports for the work we do in the Lab. The customization and historical trending will not only benefit the laboratory, it will benefit the field technicians and engineers located throughout the US.



- Danny Cormier, Laboratory Manager, Coastal Chemical Co., LLC

